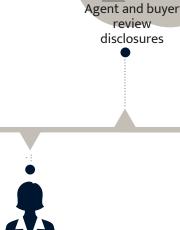
Real Estate Transaction Journey



Home Selected



Possible calls with property and termite inspectors Possible contractor visit to home



review

Agent gets disclosures from listing agent



Buyer's questions are answered by buyer's agent



Buyer signs complete disclosure package for submission with offer





Copy of contract sent to lender and escrow company

Offer terms denied, counter offer written and signed



Offer acceptance: All parties have signed and initialed all offer and counter documents



Escrow opened. Preliminary title report ordered or updated



Seller did not give a concession



Negotiation and/or cancellation



Agent and buyer review appraisal, inspection and other disclosures prior to removing contingencies and sign all documents



Did not appraise

Inspection issues



Appraisal, property, termite, roof, and other advised inspections completed



If the sale has contigencies, or if desired by the buyer, additional inspections are ordered



Appraisal ordered



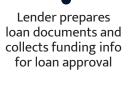
Lender in contact with buyer to lock down loan rates and terms



3% refundable

deposit placed in escrow

Move In -Welcome





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Loan, escrow, and title documents signed at the title company or with a mobile notary



Loan funding









Home!