Q3

ALAIN PINEL REALTORS

Quarterly Market Report

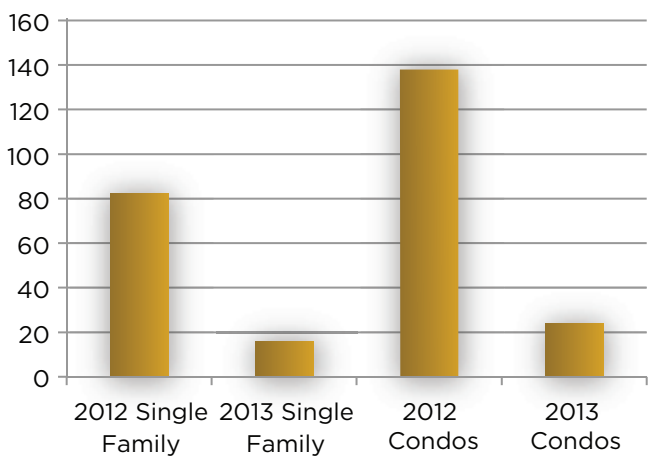
2012 vs. 2013



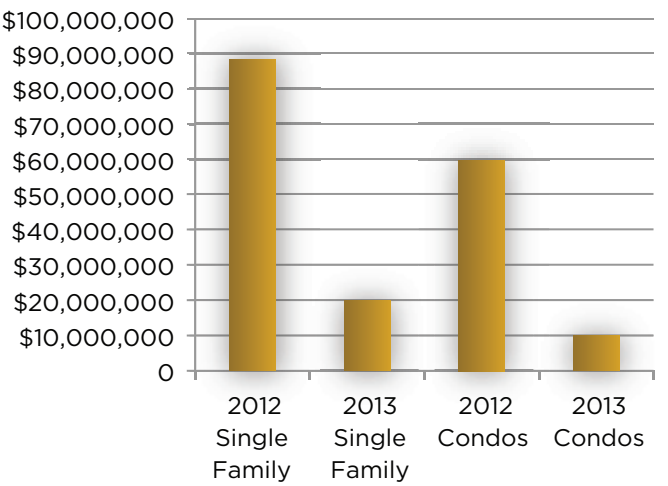
Market Statistics Charts

Lake Tahoe (Ski Areas)

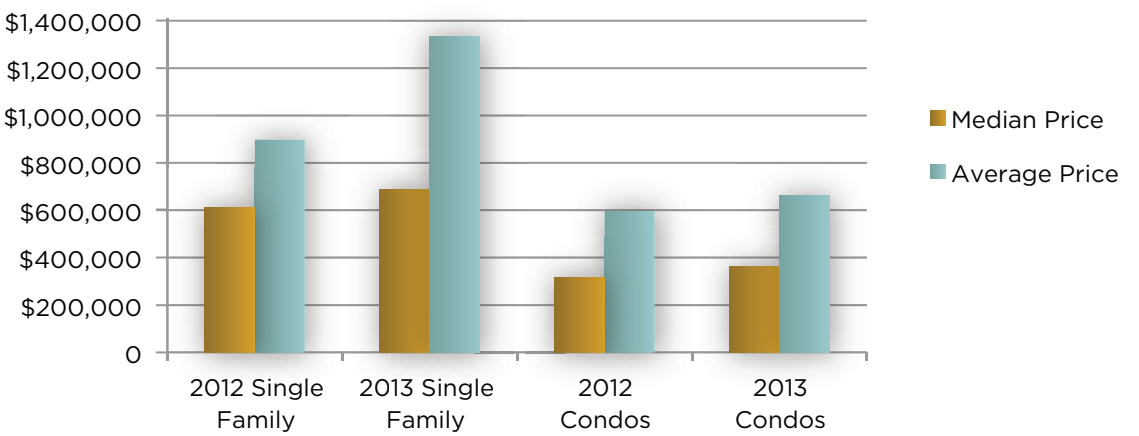
Units Sold



Volume Sold



Median and Average Price



Information obtained from MLS: January – December 2011 vs. January – December 2012

* Number of Sales is for the stated quarter and Average Price is an average for the stated quarter.

** Average CDOM and Months of Inventory based on statistics for the last month of the stated quarter.

Q3

ALAIN PINEL REALTORS

Quarterly Market Report

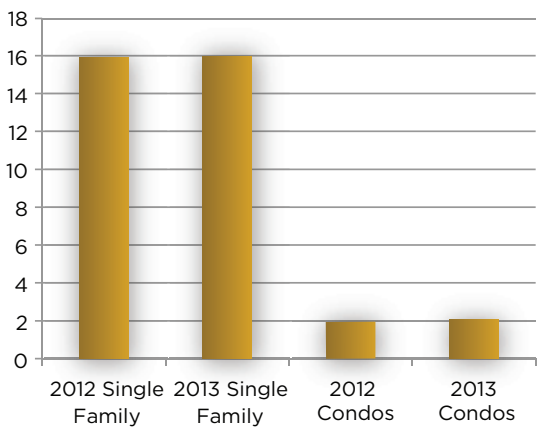
2012 vs. 2013



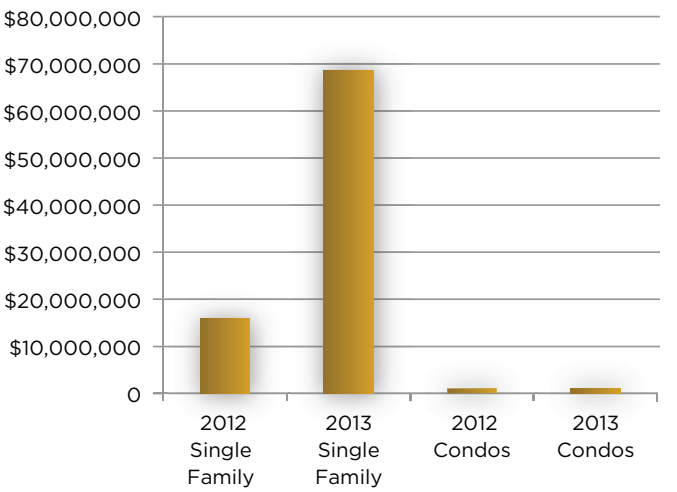
Market Statistics Charts

Lake Tahoe (Lakefront)

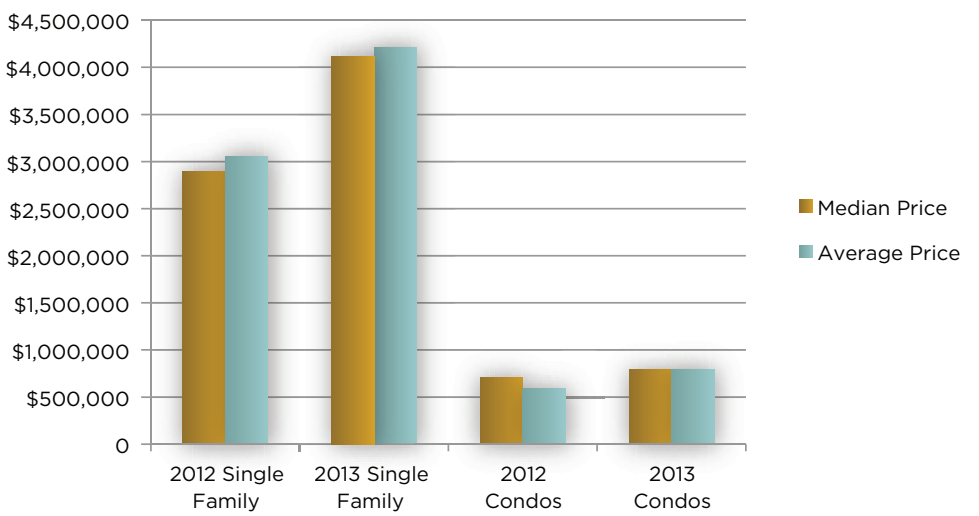
Units Sold



Volume Sold



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Q3

ALAIN PINEL REALTORS

Quarterly Market Report

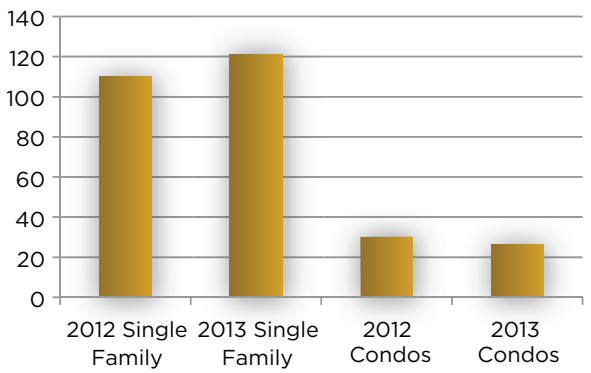
2012 vs. 2013



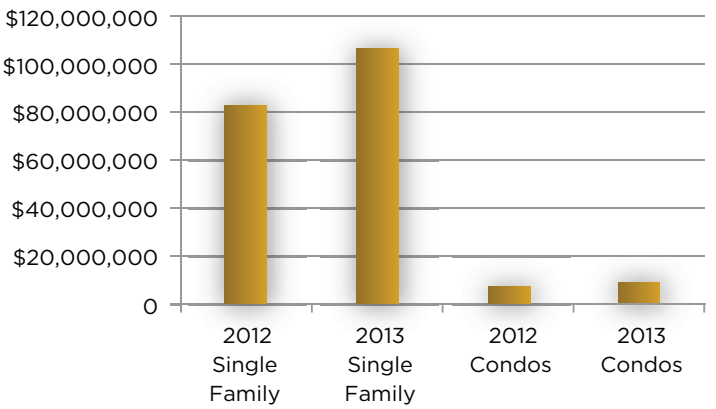
Market Statistics Charts

Lake Tahoe (Basin)

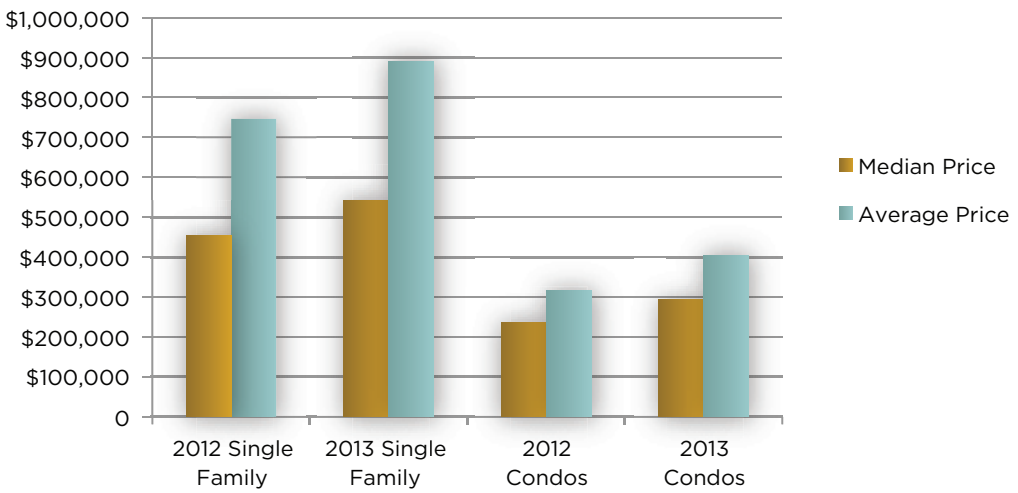
Units Sold



Volume Sold



Median and Average Price



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Q3

ALAIN PINEL REALTORS

Quarterly Market Report

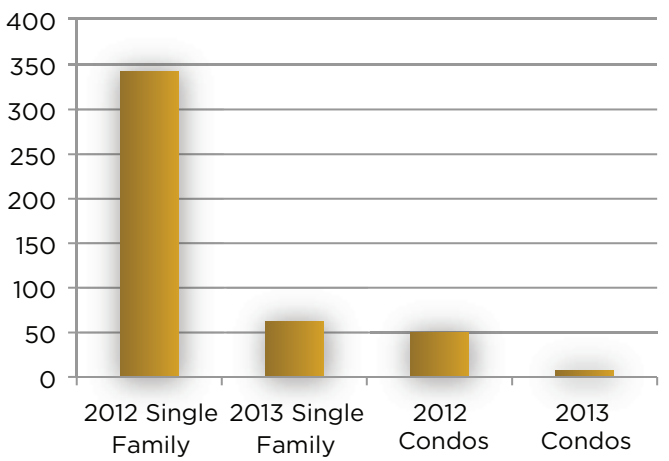
2012 vs. 2013



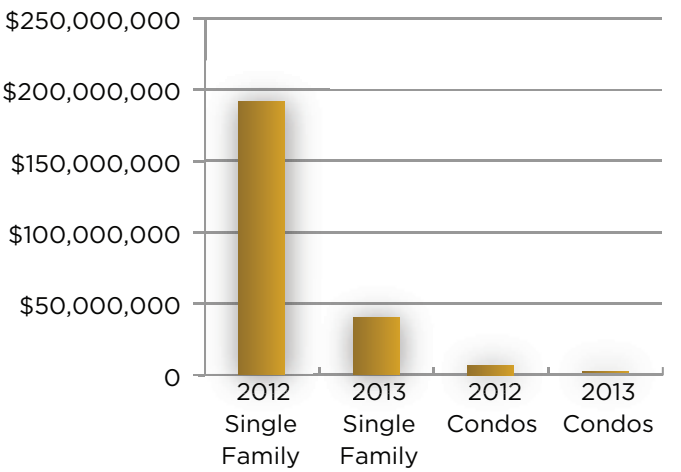
Market Statistics Charts

Lake Tahoe (Tahoe Donner)

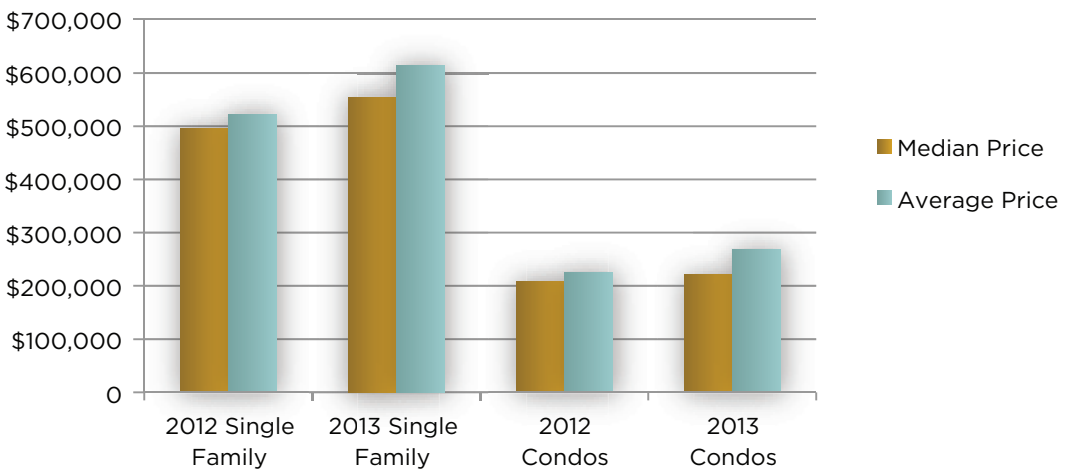
Units Sold



Volume Sold



Median and Average Price



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Q3

ALAIN PINEL REALTORS

Quarterly Market Report

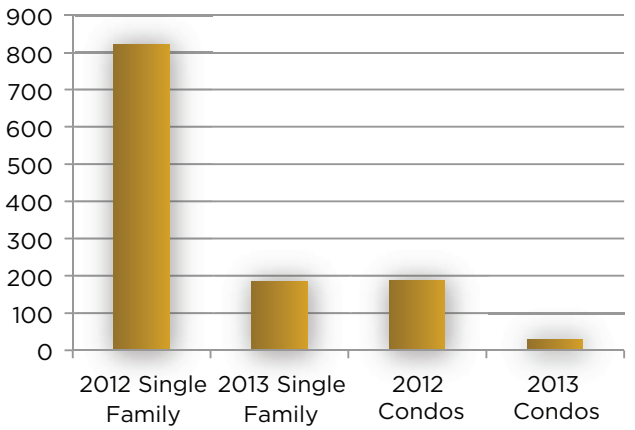
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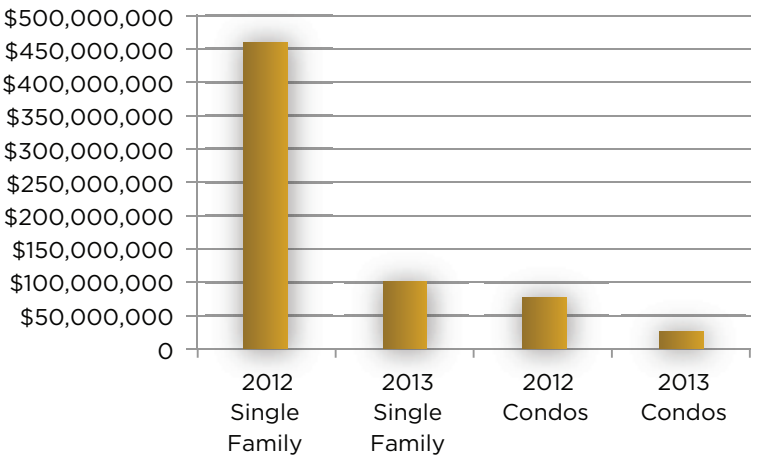
Market Statistics Charts

Lake Tahoe (Truckee)

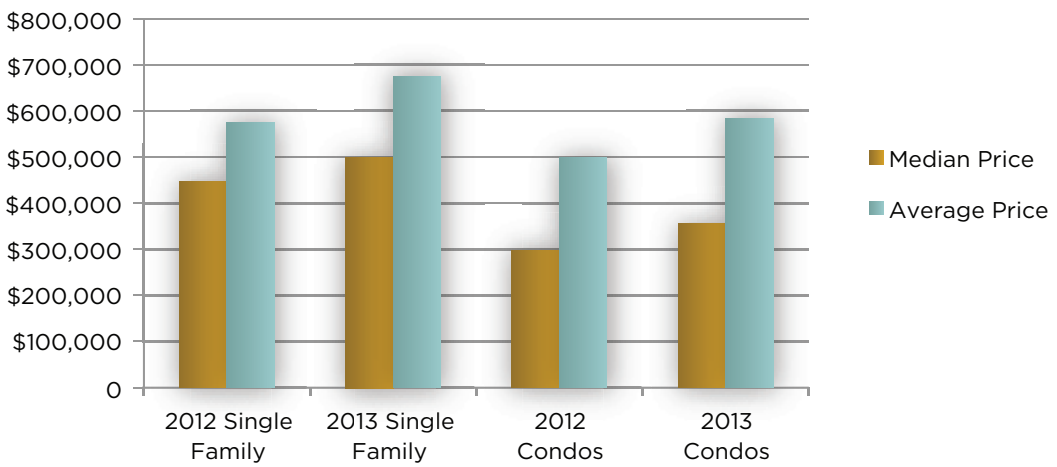
Units Sold



Volume Sold



Median and Average Price



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Q3

ALAIN PINEL REALTORS

Quarterly Market Report

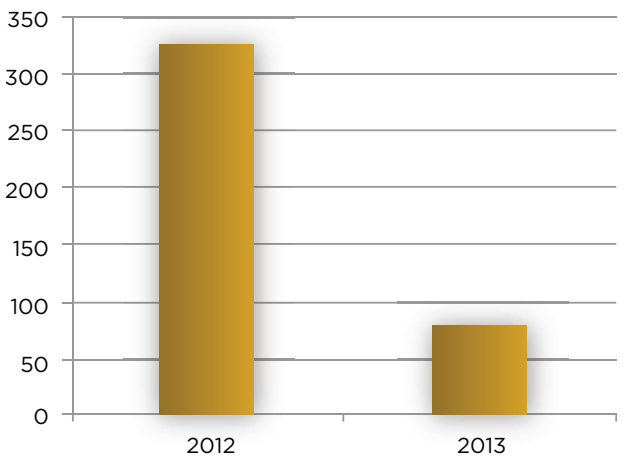
2012 vs. 2013



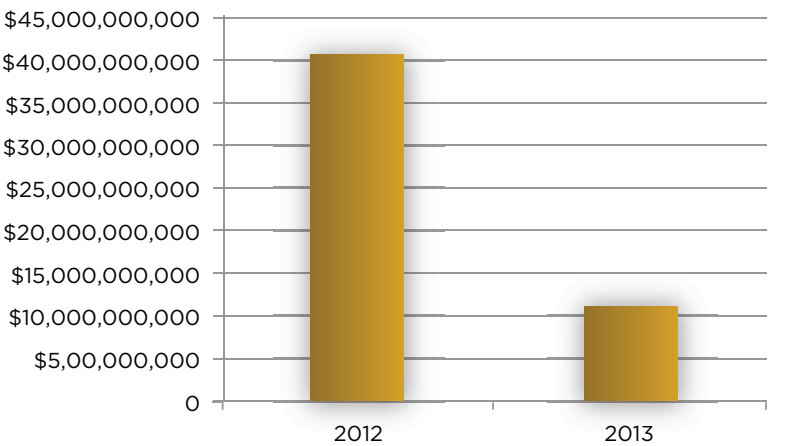
Market Statistics Charts

Lake Tahoe (Lots)

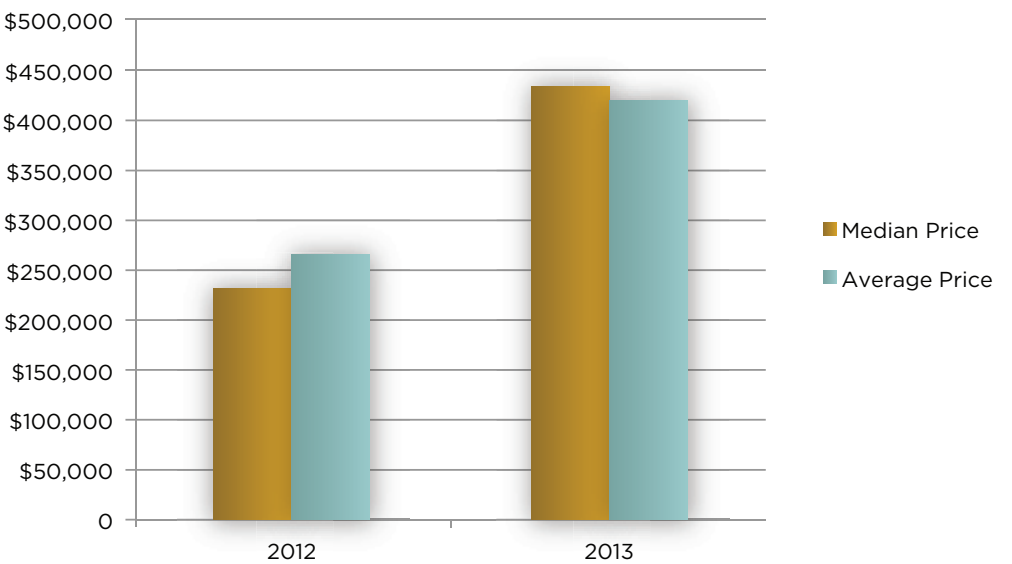
Units Sold



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Q3 Quarterly Market Report

2012 vs. 2013

ALAIN PINEL REALTORS



Market Statistics - Lake Tahoe

Third Quarter 2012 vs. Third Quarter 2013

	SINGLE-FAMILY			CONDOS	
Lake Tahoe Basin	**Q3 2012**	**Q3 2013**		**Q3 2012**	**Q3 2013**
# of Sales	112	121	# of Sales	32	28
Volume Sold ($000,000)	$84	$107	Volume Sold ($000,000)	$9	$10
Average DOM	104	75	Average DOM	116	173
Median Price ($000)	$459	$542	Median Price ($000)	$240	$296
Average Price ($000)	$749	$884	Average Price ($000)	$322	$409

	SINGLE-FAMILY			CONDOS	
Lakefront	**Q3 2012**	**Q3 2013**		**Q3 2012**	**Q3 2013**
# of Sales	16	16	# of Sales	2	2
Volume Sold ($000,000)	$16	$68	Volume Sold ($000)	$1,599	$1,599
Average DOM	205	158	Average DOM	98	221
Median Price ($000)	$2,900	$4,125	Median Price ($000)	$715	$800
Average Price ($000)	$3,046	$4,227	Average Price ($000)	$605	$800

	SINGLE-FAMILY			CONDOS	
Truckee, Tahoe Donner	**Q3 2012**	**Q3 2013**		**Q3 2012**	**Q3 2013**
# of Sales	829	177	# of Sales	179	41
Volume Sold ($000,000)	$464	$104	Volume Sold ($000,000)	$79	$26
Average DOM	104	83	Average DOM	162	124
Median Price ($000)	$450	$500	Median Price ($000)	$292	$354
Average Price ($000)	$575	$674	Average Price ($000)	$504	$586

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ALAIN PINEL
REALTORS

Market Statistics Continued - Lake Tahoe

	SINGLE-FAMILY			CONDOS	
Tahoe Donner	**Q3 2012**	**Q3 2013**		**Q3 2012**	**Q3 2013**
# of Sales	344	68	# of Sales	48	10
Volume Sold ($000,000)	$193	$41	Volume Sold ($000,000)	$12	$3
Average DOM	79	59	Average DOM	68	22
Median Price ($000)	$495	$555	Median Price ($000)	$210	$228
Average Price ($000)	$527	$612	Average Price ($000)	$227	$270

	SINGLE-FAMILY			CONDOS	
Ski Areas	**Q3 2012**	**Q3 2013**		**Q3 2012**	**Q3 2013**
# of Sales	85	16	# of Sales	138	25
Volume Sold ($000,000)	$87	$21	Volume Sold ($000,000)	$61	$10
Average DOM	188	184	Average DOM	139	237
Median Price ($000)	$615	$699	Median Price ($000)	$325	$358
Average Price ($000)	$895	$1,331	Average Price ($000)	$603	$660

Lake Tahoe Basin, Alpine Meadows, Squaw Valley (LOTS)			**Truckee** (LOTS)		
	Q3 2012	**Q3 2013**		**Q3 2012**	**Q3 2013**
# of Sales	44	8	# of Sales	285	73
Volume Sold ($000)	$8,842	$1,993	Volume Sold ($000,000)	$31,869	$9,648
Average DOM	345	377	Average DOM	203	227
Median Price ($000)	$140	$155	Median Price ($000)	$93	$110
Average Price ($000)	$194	$270	Average Price ($000)	$238	$145

Q3

ALAIN PINEL REALTORS

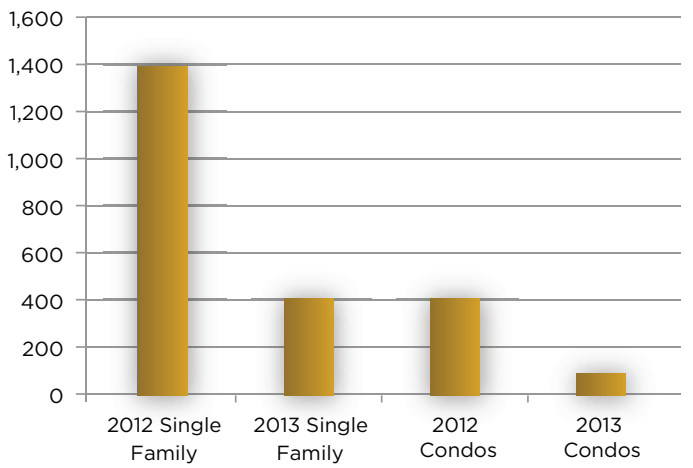
Quarterly Market Report

2012 vs. 2013

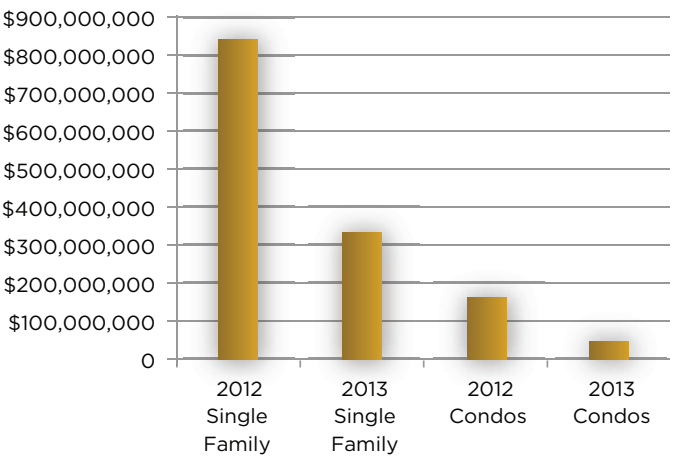


Market Statistics Charts
Lake Tahoe / Truckee TOTALS

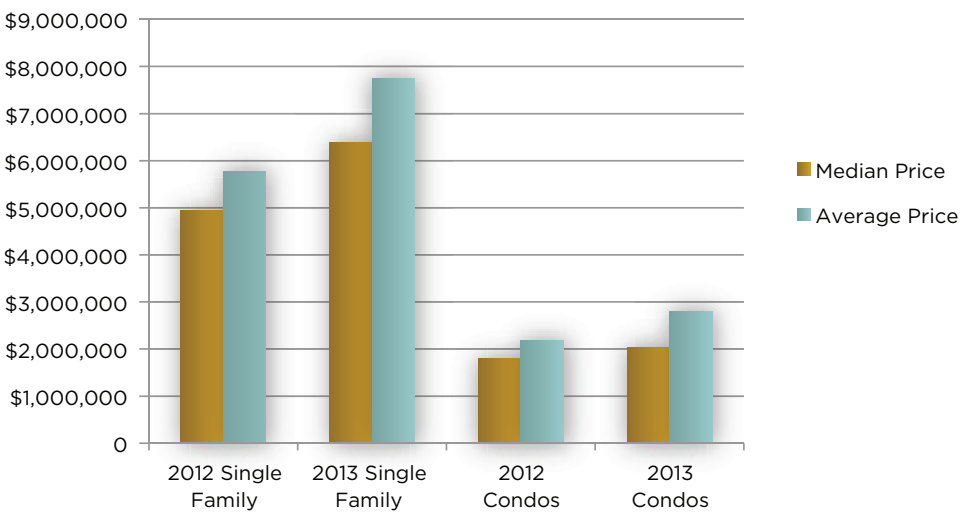
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